

County of Los Angeles
Vehicle Purchasing Service Program (VPSP)
Ford Price Comparison

		<u>CERRITOS FORD / LINCOLN</u> Cerritos, CA <i>Effective Date: 07/25/2016</i> Discount
<u>Year</u>	<u>Model</u>	
Current	Ford Focus Electric	\$200 under Factory Invoice
Current	Ford Fusion Hybrid	\$150 under Factory Invoice
	Ford Fusion Energi	\$100 under Factory Invoice
Current	Ford C-Max Hybrid	\$200 under Factory Invoice
	Ford C-Max Energi	\$100 under Factory Invoice
Current	Ford F-150 Flex Fuel	\$250 under Factory Invoice
Current	Lincoln MKZ Hybrid	\$200 under Factory Invoice
Dealership Contact Information		<i>Jorge Velazquez or Cristian Gil</i> 562-335-7673 or 310-956-0629 jvelazquez@cerritosford.com or cgil@normreevesford.com

PRIOR TO PURCHASE, PARTICIPANTS MAY REQUEST A COPY OF THE VEHICLE INVOICE FROM THE DEALER TO DETERMINE AND/OR VERIFY THE ACTUAL SELLING PRICE.